

NAVFAC Southeast 2022 Southeast Region Federal Construction, Infrastructure, and Environmental Summit Industry Brief

*Presented by: CAPT Jorge Cuadros, CEC, U.S. Navy,
Commanding Officer NAVFAC Southeast
7 April 2022*

Naval Facilities Engineering Systems Command



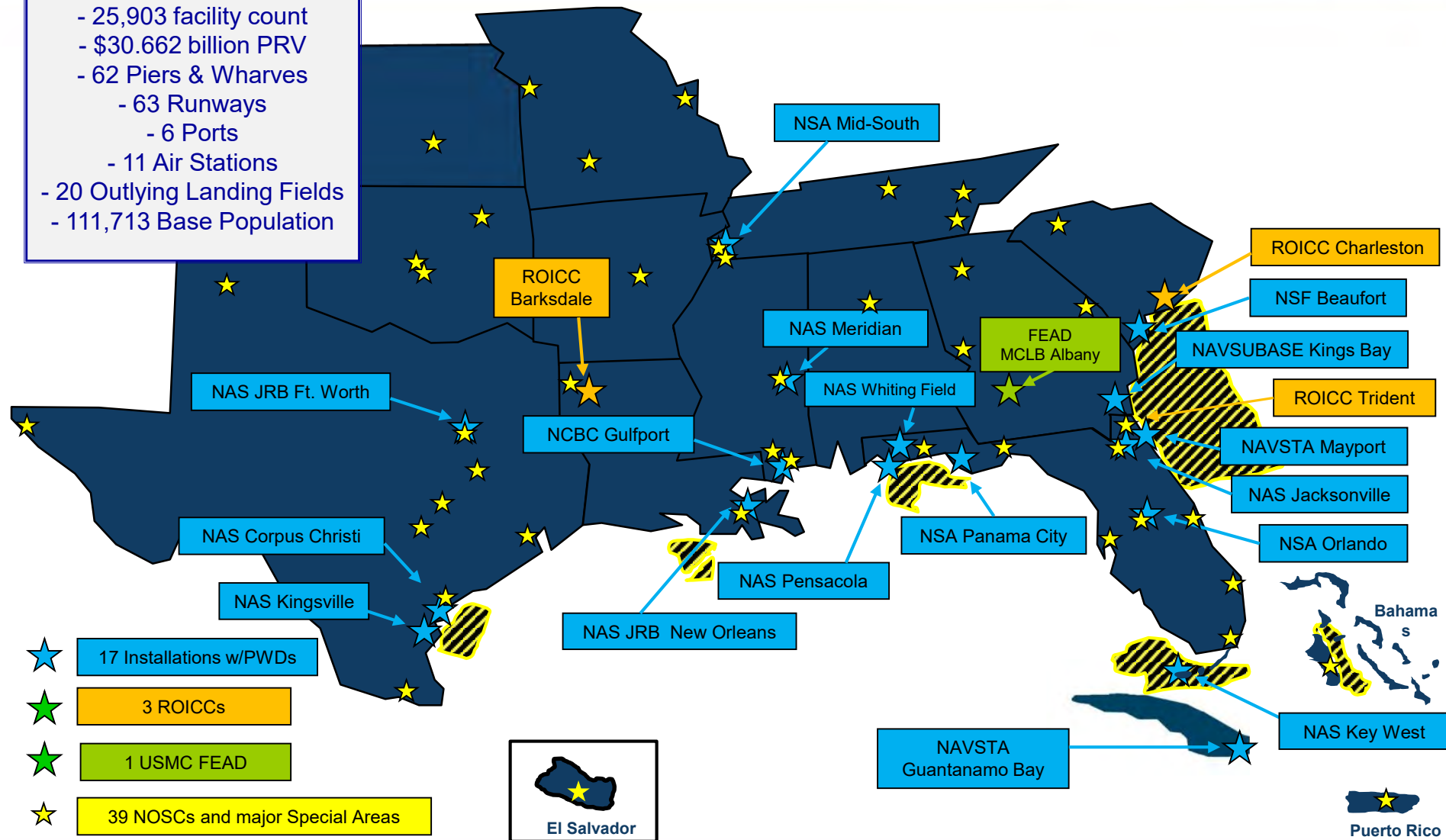
- Established in 1842 as Bureau of Yards and Docks
- DoD Construction Agent
- DoN's Shore Facilities/Acquisition SYSCOM
 - Plan, build, maintain sustainable facilities
 - Deliver environmental, utilities, and other base services
 - Program Executive Office (PEO) for Shipyard Infrastructure Optimization Plan (SIOP) \$21B, over 20 years
- Technical Authority over Navy facilities with respect to:
 - Design
 - Construction
 - Environmental Compliance
 - Public Works
 - Real Estate
 - Civil Engineering Support Equipment
 - Weight Handling Equipment
 - Ocean Equipment



Our AOR

SE Region Facts:

- 17 PWDs, 3 ROICCs, & 1 FEAD
- 173 Special Areas
 - 74,209 acres
- 25,903 facility count
- \$30.662 billion PRV
- 62 Piers & Wharves
 - 63 Runways
 - 6 Ports
 - 11 Air Stations
- 20 Outlying Landing Fields
- 111,713 Base Population



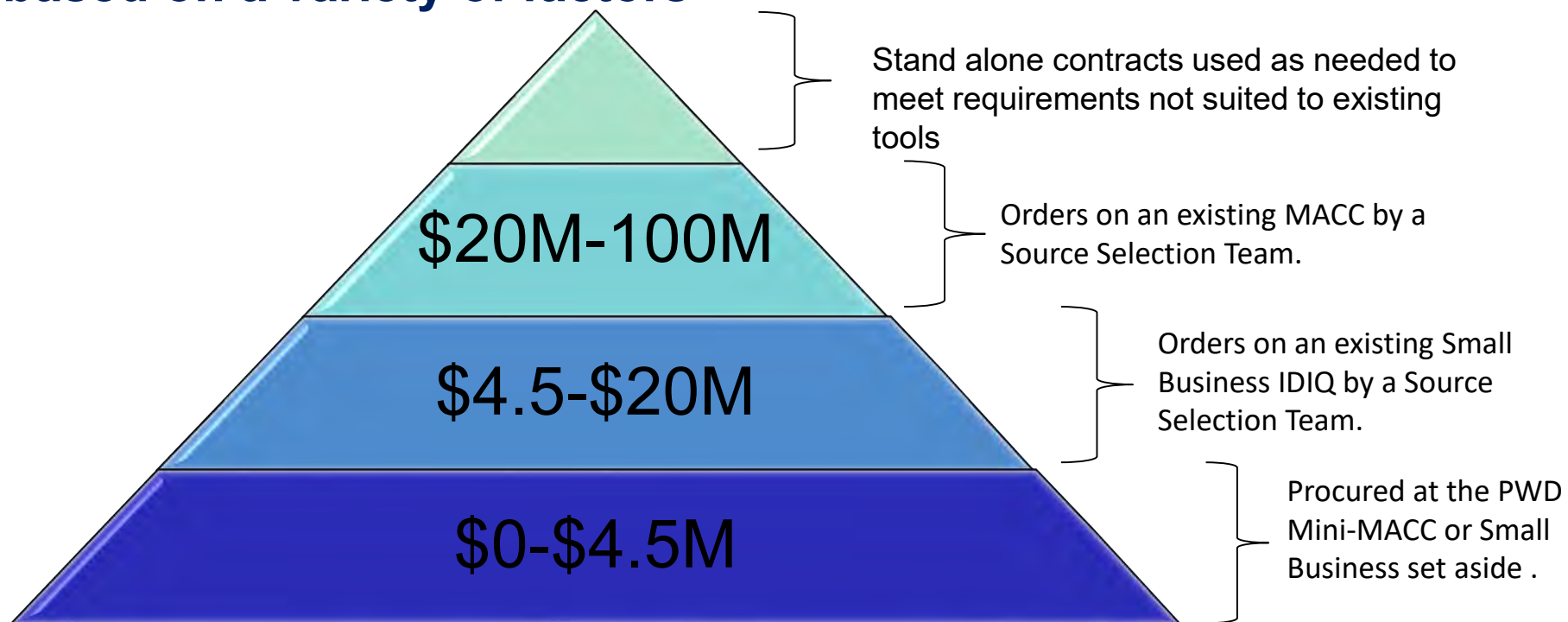
Our Acquisition Strategy - Construction



Multiple Award Construction Contract (MACC) task order is generally preferred method.

- Prequalified contractors, more efficient than stand alone
- Competitive award, orders competed among MACC awardees

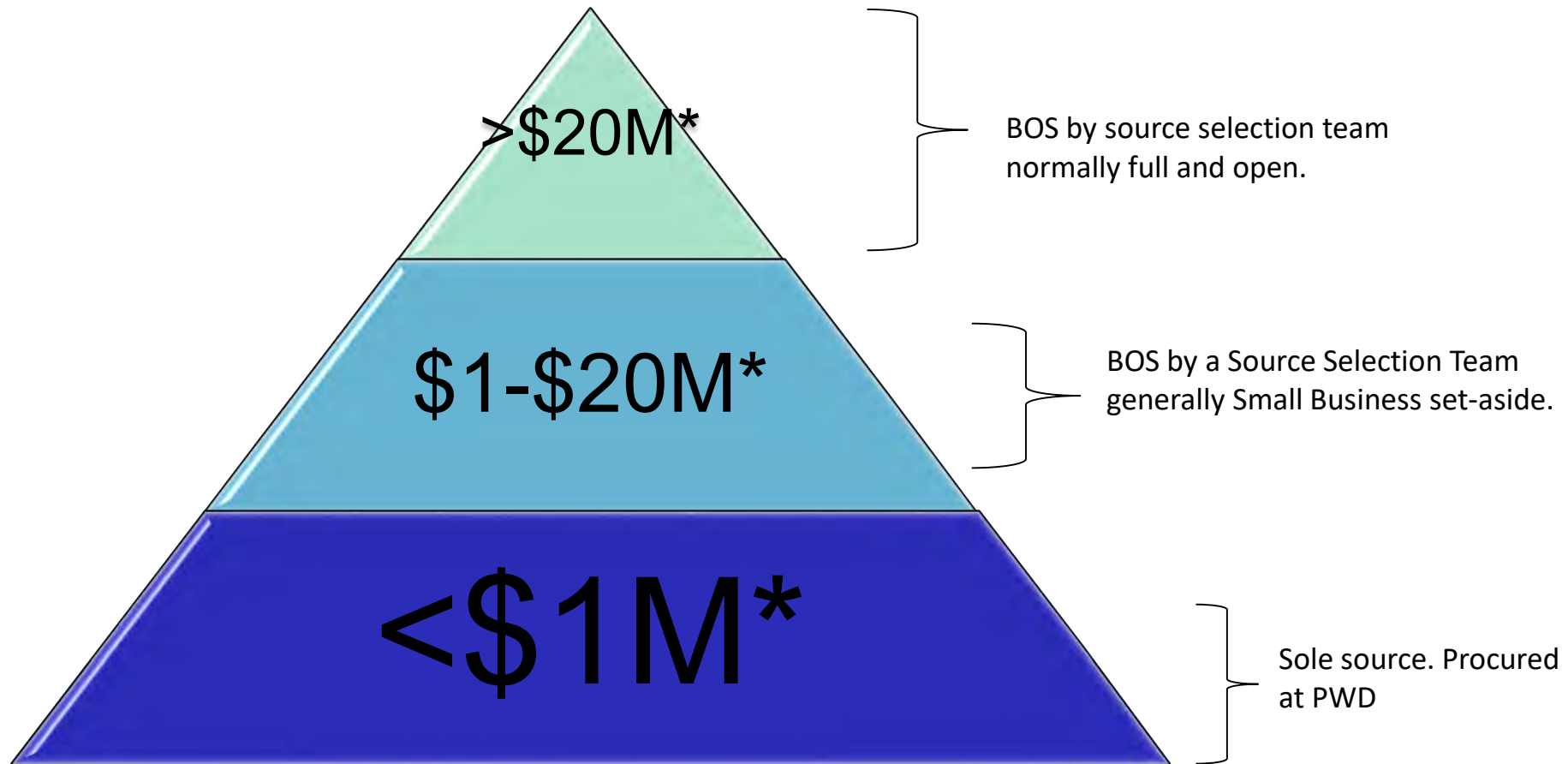
Stand-alone contracts used when determined appropriate, based on a variety of factors



Our Acquisition Strategy - Facilities Services

Strategy heavily influenced by market research results.

- **Small Businesses meets the majority of requirements. *Annual value.**



Our Acquisition Strategy AE/EV IDIQ



AE/EV IDIQ task order standard means of execution

- Most highly qualified contractor, determined competitively by slate and select
- Faster and more efficient than full and open competition
- Competitive award, non-competitive orders

AE – Architecture and Engineering
EV – Environmental
IDIQ – Indefinite Delivery, Indefinite Quantity

<\$60M

IDIQ from competitive
slate and select process.

<\$30M

IDIQ from a
competitive
slate and select
process mostly
Small Business

Our Contracts Summary for FY21

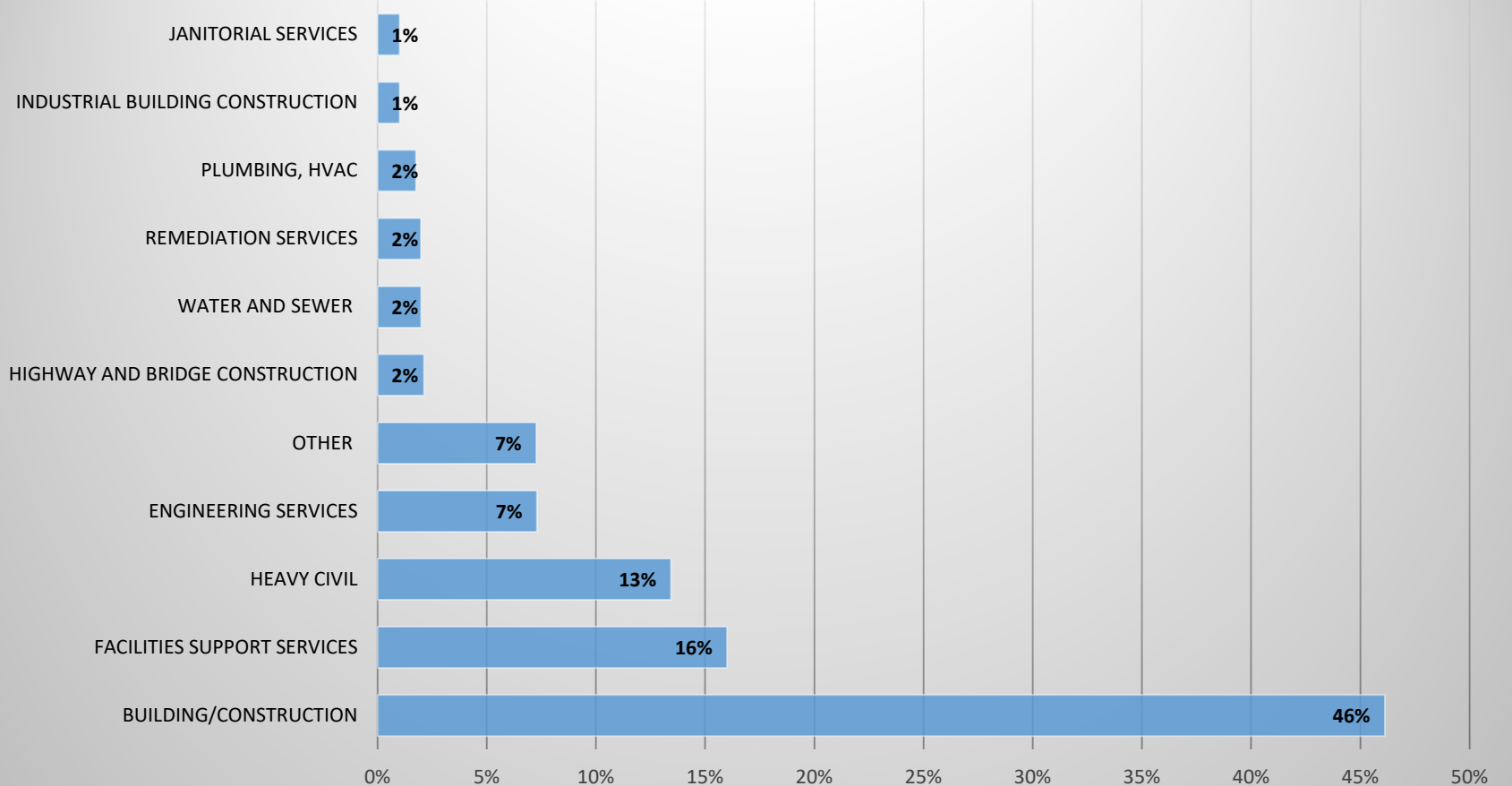


- **\$1.5B in awards 2,871 contract actions**
- **\$524M in awards 2,014 actions to Small Businesses**
- **\$333M awarded to Small Disadvantaged Businesses**
- **\$157M 8(a) program awards**
- **\$82M Veteran Owned Small Business (VOSB)**
- **\$83M Women Owned Small Business (WOSB)**
- **\$65M Historically Underutilized Business Zone (HUBZone)**
- **\$900M in MACC capacity (LB)**
- **\$249M MACC Capacity (SB)**

Award Summary by Industries



Industries comprising NAVFAC SE Spend (FY17-21)



NAVFAC SE

Contract Award Outlook

MILCON FY21 – FY23 GA and FL (1/7)



Project Title	Design Level	Likely ACQ Strategy	Location of Work	Budget	Planned RFP Issue Date Green = Actual	Planned Award Date
SHORELINE STABILIZATION, AREA 2	DB	SB-MACC	MCSF Blount Island, FL	\$5.9M	FY22, Q3	FY22, Q4
SHORELINE STABILIZATION, AREA 3	DB	SB-MACC	MCSF Blount Island, FL	\$5.4M	FY22, Q3	FY22, Q4
ELECTRICAL TRANSMISSION AND DISTRIBUTION	DBB	SB-MACC	NSB Kings Bay, GA	\$19.3M	FY22, Q3	FY22, Q4
LITTORAL INNOVATION AND PROTOTYPING	DBB	Unrestricted	NSA Panama City, FL	\$52M	FY22, Q3	FY23, Q1
Hurricane Elsa Repairs	DB	LB-MACC	NSB Kings Bay, GA	\$95.8M	FY22, Q3	FY22, Q4
NFD-HD Electrical Distribution Upgrades	DBB	SB-MACC	NS Mayport, FL	\$8M	FY22, Q3	FY22, Q4
Consolidated Navy Security Force Renovations, AUTOBAS-1107, School Day Care Center	DB	8(a)	NAS Key West, FL	\$2.4M	FY22, Q3	FY22, Q4
NUCLEAR REGIONAL MAINTENANCE FACILITY NRMD	DBB	Unrestricted	NSB Kings Bay, GA	\$206M	FY22, Q4	FY23, Q4
TRIDENT TRAINING FACILITY COLUMBIA TRAINER EXPANSION	DBB	Unrestricted	NSB Kings Bay, GA	\$63.4M	FY22, Q4	FY23, Q3

Other Projects FY21 – FY23 (2/7)



Project Title	Design Level	Likely ACQ Strategy	Location of Work	Budget	Planned RFP Issue Date Green = Actual	Planned Award Date
LHS, Replace Fire Alarm System, V-4111, NEX/Commissary	DB	8(a)	NAS Key West, FL	\$1.5M	FY22, Q3	FY22, Q4
Repurpose BLDG 2314 2 nd and 3 rd Floors	DBB	SB-MACC	JB Charleston, SC	\$14M	FY22, Q3	FY22, Q4
SWSSW/MISF Roof Replacement	DB	8(a)	NSB Kings Bay, GA	\$3.7M	FY22, Q3	FY22, Q3
WTP Modifications	DB	8(a)	NS Mayport, FL	\$1.2M	FY22, Q3	FY22, Q3
BLDG 1488 SERMC Quarterdeck Design	DB	8(a)	NS Mayport, FL	\$2M	FY22, Q3	FY22, Q3
Fire Safety System Upgrades	DB	SB-MACC	NSA Orlando, FL	\$6.3M	FY22, Q3	FY22, Q4
Comprehensive Landscaping Plan	DBB	SB-MACC	NSA Orlando, FL	\$1.4M	FY22, Q3	FY22, Q4
Taxiway Alpha Repairs	DB	8(a)	NS Mayport, FL	\$1.7M	FY22, Q3	FY22, Q4

Other Projects FY21 – FY23 (3/7)



Project Title	Design Level	Likely ACQ Strategy	Location of Work	Budget	Planned RFP Issue Date Green = Actual	Planned Award Date
B101S Fire Suppression System, Zone 43	DB	8(a)	NAS Jacksonville, FL	\$2.5M	FY22, Q3	FY22, Q4
Upgrade 56 Air Handling Units at B3460	DBB	SB-MACC	NAS Pensacola, FL	\$12.5M	FY22, Q3	FY22, Q4
Renovate BLDG 2945 – HVAC	DBB	8(a)	NAS Whiting Field, FL	\$4.5M	FY22, Q3	FY22, Q4
NAS JAX B928 ASTC JAX SRM Project	DBB	8(a)	NAS Jacksonville, FL	\$10.9M	FY22, Q3	FY22, Q4
Replace HVAC System B-623	DBB	SB-MACC	NAS Pensacola, FL	\$5M	FY22, Q3	FY22, Q4
Repair Communication Infrastructure at Slipway	DB	8(a)	MCSF Blount Island, FL	\$2.8M	FY22, Q3	FY22, Q4
Replace Geothermal System in Building 104	DB	8(a)	MCSF Blount Island, FL	\$1.5M	FY22, Q3	FY22, Q4
Asphalt at RR Xings	DBB	8(a)	MCSF Blount Island, FL	\$1.5M	FY22, Q3	FY22, Q4

Other Projects FY21 – FY23 (4/7)



Project Title	Design Level	Likely ACQ Strategy	Location of Work	Budget	Planned RFP Issue Date Green = Actual	Planned Award Date
Stairwell EHW-2	DB	8(a)	NSB Kings Bay, GA	\$2.1M	FY22, Q3	FY22, Q4
BLDG 1343 Electrical and Lighting	DB	8(a)	NS Mayport, FL	\$1M	FY22, Q3	FY22, Q4
Redesign of Utility Trench Covers – Alpha, Echo, Foxtrot	DBB	8(a)	NS Mayport, FL	\$1M	FY22, Q3	FY22, Q4
NOLF Summerdale Drainage and Erosion Repairs	DBB	8(a)	NAS Whiting Field, FL	\$3M	FY22, Q3	FY22, Q4
Renovate Building 2945 – Roof/Windows	DBB	8(a)	NAS Whiting Field, FL	\$1.2M	FY22, Q3	FY22, Q4
Concrete Pilings for Mooring Navy Lighterage Craft	DBB	8(a)	MCSF Blount Island, FL	\$1.5M	FY22, Q4	FY22, Q4
B48-A Commercial Inspection Station Site Improvement	DB	8(a)	NS Mayport, FL	\$2.2M	FY22, Q4	FY22, Q4
Energy Projects – Albany	DB	8(a)	MCLB Albany, GA	\$2.5M	FY22, Q4	FY22, Q4
Renovate Building for Incoming EOD Dive Team, A-950	DB	8(a)	NAS Key West, FL	\$4M	FY22, Q4	FY22, Q4

Other Projects FY21 – FY23 (5/7)



Project Title	Design Level	Likely ACQ Strategy	Location of Work	Budget	Planned RFP Issue Date Green = Actual	Planned Award Date
H124 Aircraft Paint and Abrasive Blast Booths	DB	SB-MACC	NAS Jacksonville, FL	\$12M	FY22, Q4	FY23, Q1
Bugg Springs Repairs	DBB	SB-MACC	NSA Orlando, FL	\$5.2M	FY22, Q4	FY23, Q1
VT-3 SQUADRON BLDG 1423	DBB	SB-MACC	NAS Whiting Field, FL	\$5M	FY22, Q4	FY23, Q1
NEX Reno Corry Station	DBB	SB-MACC	NAS Pensacola, FL	\$6.1M	FY22, Q3	FY23, Q1
B2109M1 Additional Fillstand #3	DBB	8(a)	NAS Jacksonville, FL	\$1.3M	FY22, Q4	FY23, Q1
TTF Mechanical System Repairs	DBB	LB-MACC	NSB Kings Bay, GA	\$26M	FY22, Q4	FY23, Q2
TTF Electrical Recapitalization	DBB	LB-MACC	NSB Kings Bay, GA	\$16.4M	FY22, Q4	FY23, Q2
Fire Protection Upgrades for Multiple Buildings	DB	SB-MACC	MCSF Blount Island, FL	\$5M	FY22, Q4	FY23, Q2
LHS Replace Fire Alarm System B3907	DB	SB-MACC	NAS Pensacola	\$3.2M	FY23, Q1	FY23, Q2

Other Projects FY21 – FY23 (6/7)



Project Title	Design Level	Likely ACQ Strategy	Location of Work	Budget	Planned RFP Issue Date Green = Actual	Planned Award Date
Safe Spill Fire Protection Project (R&D), Hangar 131	DBB	SB	NAS Key West, FL	\$4.5M	FY23, Q1	FY23, Q2
(LHS) B111 Structural Eval and Repair Design	DBB	8(a)	NAS Jacksonville	\$2M	FY23, Q1	FY23, Q2
Coastal Riverine Squadron TEN, Operations Compound (Topographic Survey and Geotechnical Investigation)	DBB	SB-MACC	NS Mayport, FL	\$6M	FY23, Q1	FY23, Q2
Bldg 350 Repair Road Infrastructure around Facilities	DBB	SB-MACC	MCSF Blount Island, FL	\$5M	FY23, Q1	FY23, Q2
B975 Replace Chiller Lines	DBB	SB-MACC	NAS Jacksonville, FL	\$24.6M	FY23, Q1	FY23, Q3
AHTS FLIGHT SIMULATOR FACILITY	DBB	LB-MACC	NAS Whiting Field, FL	\$57.8M	FY23, Q1	FY23, Q3
B84920 Renovate Facility	DBB	8(a)	NSA Orlando, FL	\$3M	FY23, Q2	FY23, Q3
B01118 Renovate Facility	DBB	8(a)	NSA Orlando, FL	\$3.5M	FY23, Q2	FY23, Q3
B62615 Renovate Facility	DB	SB	NSA Orlando, FL	\$4.5M	FY23, Q2	FY23, Q3

Other Projects FY21 – FY23 (7/7)



Project Title	Design Level	Likely ACQ Strategy	Location of Work	Budget	Planned RFP Issue Date Green = Actual	Planned Award Date
B101 F35 Facility Renovations	DBB	Stand-Alone	NAS Jacksonville, FL	\$30M	FY23, Q2	FY23, Q4
UTILITIES SCADA REPAIR AND MODERNIZATION	DBB	SB-MACC	NSB Kings Bay, GA	\$12M	FY23, Q3	FY23, Q4
ENGINE TEST CELLS MODIFICATION	DBB	Unrestricted	NAS Jacksonville, FL	\$86.2M	FY23, Q4	FY24, Q2
Trident Pre-Treatment WWTP Repairs	DBB	SB-MACC	NSA Orlando, FL	\$8.6M	FY24, Q1	FY24, Q2
E&A BLDG HVAC & Fire Protection Upgrades	DBB	SB-MACC	NSA Orlando, FL	\$6.9M	FY24, Q1	FY24, Q2
NOLF Brewton Repair Runways 6-24 & 12-30	DBB	Stand-Alone	NAS Whiting Field, FL	\$13.6M	FY24, Q4	FY25, Q2

Active/Future Medium and Large Multiple Award Construction Contracts (MACCs)



FY	AOR	Design-Build/Design-Bid-Build	Dollar Value	Expiration	Comments
2019	North FL/South GA (Medium)	DB/DBB	NTE \$195M	2024	3% Capacity remaining. Replace with \$249M EAST DB/DBB MACC FY21
2019	Fire Protection (Medium)	DB/DBB	NTE \$99M	2024	Awarded SEP19
2021	West Medium	DB/DBB	NTE \$249M	2026	Awarded FEB22
2021	East Medium	DB/DBB	NTE \$249M	2026	Planned Award FY22
2021	AOR Large	DB/DBB	NTE \$900M	2026	Awarded SEP21
2022	Medium MACC	DB/DBB	NTE \$500M	2028	Planned award FY23

Active/Future Small/Mini Multiple Award Construction Contracts (mini-MACCs)



FY	AOR	Design-Build/Design-Bid-Build	Dollar Value	Expiration	Comments
2016	Pensacola/Whiting Field/Panama City	DB	NTE \$75M	2022	Planned RFP FY22, Q3
2016	JAX/Orlando	DB	NTE \$75M	2021	TBD
2020	Fort Worth	DBB	NTE \$25M	2025	Awarded May FY20
2021	Kings Bay	DB	NTE \$99M	2026	Award Dec FY22
2020	FL Panhandle Roofing	DB/DBB	NTE \$30M	2025	Awarded April FY20
2022	Corpus Christi	DB/DBB	NTE \$99	2027	Planned Award Q3 22
2020	Albany MACC	DB	NTE \$60M	2021	Planned RFP FY22, Q3
2021	FL Panhandle Paving	DBB	NTE \$20M	2024	Awarded May FY22, Q3

Planned A/E Contracts



- **Environmental Air Radon 2 X NTE \$5M Small Business A/E IDIQ in Selection/Evaluation for 3RD Q FY22 Award.**
- **Asset Management/Planning NTE \$45M GIS Small Business A/E IDIQ in Selection/Evaluation for 4th Q FY22 Award.**
- **Asset Management/Planning NTE \$45M Planning A/E IDIQ in Market Research to Determine Business Size for 3RD Q FY23 Award.**
- **Design/Construction 3 X NTE \$30 Small Business A/E IDIQ in Selection Evaluation for 1st Q FY22 Award.**
- **Design/Construction 2 X NTE \$45M Unrestricted A/E IDIQ in Development for 3rd Q FY23 Award.**

Active A/E Contracts



Firm	Location	Business Size & Business Line	Contract #	Award	Expiration
Bullock Tice	Pensacola, FL	LB / DC	16-D-0101	\$30M	4/24/2022
Prosser	Jacksonville, FL	SB / AM	17-D-0110	\$30M	9/26/2022
MSE Group	San Antonio, TX	SB / EV	18-D-0119	\$10M	8/22/2023
Blueston-CH2M JV	Berwyn, PA	SB / EV	19-D-0105	\$10M	12/10/2023
Johnson McAdams	Greenwood, MS	SB / DC	19-D-0123	\$30M	6/26/2024
Schmidt-Prime JV	Pensacola, FL	SB / DC	20-D-0002	\$37M	11/19/2024
Toland & Mizell	Atlanta, GA	SB / DC	20-D-0001	\$30M	2/5/2025
AH Environmental	Newport News, VA	SB/ EV	20-D-0031	\$15M	6/15/2025
AECOM Technical Services Inc.	Los Angeles, CA	LB / DC	20-D-0052	\$45M	9/30/2025
Merrick RS&H	Greenwood Village, CO	LB / DC	21-D-0003	\$45M	9/30/2025
MN-BMCD SE JV	Tampa, FL	LB / DC	21-D-0002	\$60M	9/30/2025

DC – Design and Construction
AM – Asset Management
EV - Environmental

Listing of BOS and Multi-Function Support Services Contracts



PWD	CONTRACT NO.	CONTRACT DESCRIPTION AND LOCATION	PRIME CONTRACTOR	BUSINESS TYPE
Jacksonville	N6945019D1750	NAS Jacksonville BOS I (JBOS I) - Jacksonville, FL	JLL-Midnight Sun IFMS LLC	SB
Jacksonville	N6945019D1919	NAS Jacksonville Multifunction Support Services (JMFSS) - Jacksonville, FL	Kira Aviation Services LLC	8a
Kings Bay	N6945020D0045	NSB Kings Bay BOS I (KBOS I) - St. Marys Bay, GA	Jacobs Technology INC	LB
Kings Bay	N6945019D1725	NSB Kings Bay Multifunction Support Services (KBMFSS) - St. Marys Bay, GA	GCR-MDI, LLC	SB
Mayport	N6945018D1800	NS Mayport BOS I (MBOS I) - Jacksonville, FL	Jacobs Technology INC	LB
Mayport	N6945020D0008	NS Mayport Multifunction Support Services (MMFSS) - Jacksonville, FL	Kira Aviation Services LLC	SB
Pensacola	N6945018D2013	NAS Pensacola BOS (PBOS) - Pensacola, FL	Pensacola Bay Support Services, LLC	LB
Panama City	N6945016D2104	NSA Panama City BOS - Panama City, FL	The Ginn Group INC	SDVOSB
Whiting Field	N6945019D1740	NAS Whiting Field BOS - Whiting Field, FL	NCS/EML SB Joint Venture, LLC	SB

BOS – Base Operation Support

Facility Support Contracts FY22 – FY24



Contract Type	Contract Description	Location of Work	Approx. Scoping Estimate	Type	Projected RFP	Projected Award Date
BOS	NAS Key West BOS Contract	NAS Key West, FL	\$14M over 8yrs	8(a)	FY22, Q2	FY22, Q4
MNT	Beaufort Naval Hospital Complex Custodial Contract	NHOS Beaufort, SC MCAS Beaufort, SC MCRD Parris Island, SC	\$9M over 5yrs	8(a)	FY23, Q2	FY23, Q4
MNT	NAS Pensacola Pest Control Services	NAS Pensacola, FL	\$4.5M over 5yrs	SB	FY23, Q2	FY23, Q4
MNT	GA/SC NOSC's MFSS Contract (SUBASE Kings Bay, GA AOR)	Atlanta/Augusta/ Columbus, GA Greenville/Columbia, SC	\$5.5M over 5yrs	8(a)	FY23, Q2	FY22, Q4
MNT	NSA Orlando MFSS Contract	NSA Orlando, FL	\$6M over 5yrs	SB	FY23, Q2	FY24, Q1

MNT – Maintenance
BOS – Base Operation Support

NAVFAC Southeast Small Business Engagement

How to find Opportunities with NAVFAC SE



- Business opportunities for pre-solicitation notices, solicitations (RFPs), and our awards are all posted at <https://beta.sam.gov>
- Using the NAVFAC SE Unit Identification Code “N69450” in the keyword will filter Southeast solicitations.

Visit us online



Download our Mobile App



How to Engage Us...



- **Entry Point no matter your size is through our Office of Small Business:**
 - John Bazylewicz: NAVFAC_SE_SMALL_BUSINESS@navy.mil, (904) 542-6624
 - Dawn Brown: NAVFAC_SE_SMALL_BUSINESS@navy.mil, (904) 542-6629
- **Capability briefs for senior leaders, at their request, or SB Office recommendation.**
 - Clearly innovative approaches that can impact cost, quality or schedule.
 - New technology
- **Please do not schedule a visit when you have an active proposal with NAVFAC SE – submit RFIs to the Contracting Officer**

Small Business Professional Authorized Representatives (SBPARS)



PUBLIC WORKS DEPARTMENT/ROICC	Small Business Professional Representative Primary Point of Contact	Email	Phone
Albany, GA	Osvaldo J. Rodriguez	osvaldo.j.rodriguez4.civ@us.navy.mil	229-639-6504
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NAVFAC Southeast Command Senior Leadership



LEGEND

Executive Steering Group



Navy Region Southeast



CAPT Thomas Bestafka
Executive Officer



CAPT Jorge R. Cuadros
Commanding Officer



Jeff Killian
Business Director



CDR Bryan Parnell
Asst. Regional Engineer



CAPT Brent Paul
Operations Officer



John Goethe
Deputy Operations



SCPO Jonathan Oien
Senior Enlisted Advisor

BUSINESS LINES



Bub LeNoir
Asset Management



Luke Guthrie
Design and Construction



Mary Oxendine
Environmental/N45



Danny Villafane
Public Works



Michael Brooks
Real Estate



Anant Patel
Expeditionary

SUPPORT LINES



Andrea Freeman
CIO



Nicole Wilhelm
Contracting (Acting)



Tim Covey
Comptroller



Cathy Horan
Counsel



Sue Brink
Public Affairs



Clayton Harland
Inspector General



Dale Powell
Safety Director



John Bazylewicz
Small Business

Questions